TOTAL LIABILITIES AND OPERATING BALANCE

\* May not add due to rounding.

21,905

## 2023 Year End Financial Statements

## **INCOME AND EXPENSE STATEMENT\***

For Year Ending December 31, 2023

|   | Administrative Fund |                      | Marketing Service Fund |                |
|---|---------------------|----------------------|------------------------|----------------|
| Income  |                     |                      |                        |                |
| Assessments or Deductions                       | \$                  | 4,628,305            | \$                     | 253,429        |
| Late Payment Charges Assessed                   |                     | 8,261                |                        | -              |
| Interest Earned                                 |                     | 112,824              |                        | 252 420        |
| Total Income<br>-                               | \$                  | 4,749,390            | \$                     | 253,429        |
| Expenses  | ć                   | 2 24 4 500           | ć                      | 255 527        |
| Salaries and Services                           | \$                  | 2,264,598            | \$                     | 355,526        |
| Travel<br>Communications                        |                     | 212,128<br>52,034    |                        | -              |
| Employer Payroll Contributions                  |                     | 902,951              |                        | -<br>146,132   |
| Insurance                                       |                     | 15,713               |                        | 140,132        |
| Contractual Expenses                            |                     | 65,400               |                        | _              |
| Rent-Buildings and Equipment                    |                     | 511,500              |                        | _              |
| Repairs and Maintenance                         |                     | 59,887               |                        | -              |
| Supplies  |                     | 635,054              |                        | -              |
| Testing and Weighing                            |                     | 111,932              |                        | -              |
| Utilities                                       |                     | 15,302               |                        | -              |
| Depreciation of Fixed Assets                    |                     | 44,110               |                        | -              |
| Conferences and Meetings                        |                     | 40,982               |                        | -              |
| Training  |                     | 24,215               |                        | -              |
| Miscellaneous                                   |                     | 2,579                |                        | -              |
| Total Expenses                                  | \$                  | 4,958,387            | \$                     | 501,658        |
| NET INCOME                                      | \$                  | (208,997)            | \$                     | (248,229       |
| ASSETS<br>Current Assets                        | Admin               | istrative Fund       | Marketin               | g Service Fund |
| Cash  | \$                  | 4,818,258            | \$                     | _              |
| Accounts Receivable:                            | 7                   | 4,010,230            | Ÿ                      |                |
| Handlers  |                     | 400,539              |                        | 21,905         |
| Allowance for Uncollectible Accounts            |                     | (20,765)             |                        | · -            |
| Other<br>Other Assets                           |                     | 34,426               |                        | -              |
| Prepaid Expenses                                |                     | 90,225               |                        | -              |
|   |                     | 70,220               |                        |                |
| Fixed Assets                                    |                     | 224.245              |                        |                |
| Furniture and Equipment                         |                     | 204,965              |                        | -              |
| Accumulated Depreciation                        |                     | (195,751)            |                        | -              |
| Laboratory Equipment                            |                     | 520,480              |                        | -              |
| Accumulated Depreciation Leasehold Improvements |                     | (451,025)<br>116,374 |                        | -              |
| Accumulated Depreciation                        |                     | (8,312)              |                        | -              |
| FOTAL ASSETS                                    | \$                  | 5,509,415            | \$                     | 21,905         |
| LIABILITIES AND OPERATING BALANCE               | <u> </u>            | , ,                  | <del></del>            | ,              |
| Current Liabilities                             |                     |                      |                        |                |
| Accounts Payable:                               |                     |                      |                        |                |
| Trade Creditors                                 | \$                  | 15,418               | \$                     | -              |
| Accrued Employee Annual Leave                   |                     | 260,273              |                        | -              |
| Payroll Contributions and Withholdings          |                     | 19,911               |                        | -              |
| Operating Balance                               |                     | 5,213,813            |                        | 21,905         |
|   |                     |                      |                        |                |

5,509,415